

SUMMARY

An experienced leader in the lumber industry with a background including 12 years sales experience, managing of lumber facility operations; most recently key in the planning, set up and opening of a new facility. Highly flexible and skilled in the execution of new projects - creating an installed insulation department within the yard including management and execution tied to payroll, invoicing of accounts, hiring, and training.

EXPERIENCE

Lamperts – (13 Years)

Management of the Rockford Yard

Instrumental in the planning, set up and opening of new yard including additional focus of retail sales

Sales Improvement award recipient (increase of 46% over 2005)

Managed purchasing of commodity items

Set up and execution of advertising and marketing plan to consumer trade

Manage yard and store inventory

Provide forecast for planning & budget purposes

Responsible for sales and operations personnel including hiring and training

Driver of team building and cross training to promote a highly flexible work force

Assistant Manager Apple Valley & Lake Elmo

Responsible for planning, creation, and execution of the installed insulation program including payroll, customer invoicing, hiring, training, and purchasing of materials

Focused on minimizing of inventory related expenses

Provide required analysis and manager support tied to receivables

Sales

Outside Contractor sales – 12 years experience

Fabricated Wood Products – Owatonna (1.5 years)

Project Manager

Managed the sales, design, manufacture and final assembly of both residential and commercial projects - Vennehjem Assisted Living Community, Decorah IA (Vennehjem.org)

Northwest Wholesale Lumber – Eagan (6 years)

Sales

Contractor sales in 1992 of \$2.7MM

EDUCATION

Dakota Technical College – Associate of Arts Degree Architectural Technology

AFFILIATIONS

Rockford Business Summit

OUTSIDE INTERESTS

Camping, motorcycling, fishing, traveling