

Northwestern Building Products Expo  
Grand Casino Hinckley  
Hinckley, MN  
January 9-10, 2012

Dear Exhibitor:

Brede Exposition Services is pleased to have been selected as the Official Service Contractor for the upcoming *Northwestern Building Products Expo*. We recognize that your participation in this event is a vital part of your firm's marketing program, and we want to do everything possible to make it profitable and rewarding for you.

Included in this service manual are forms for ordering various services and equipment. The Brede forms are to be returned to our office, the others to the specific contractors who are providing the services. Please review, complete, and submit your order forms as early as possible to take advantage of our discount pricing.

Please refer to the enclosed *Show Details* page for vital facts and information about this event. If you have any additional questions about Brede's services, please do not hesitate to call or email Brede's Northwestern Building Products Expo Customer Service Representative at [bsnider@brede.com](mailto:bsnider@brede.com).

A Brede Service Desk will be maintained in the exhibit area during exhibitor move-in to answer any questions that arise, and to assist with any last minute requirements.

We look forward to working with you and your company toward a successful show.

Thank you.

## Brede



Information Form *Please make your show site representative aware of the following policies.*

### Important Deadlines

- Take advantage of advance order discount pricing! Orders must be received with payment in full no later than the following dates. Orders received with payment in full after discount deadline dates will be invoiced at "standard floor" pricing.

Carpet and furnishings rentals	December 26, 2011
Custom exhibits rentals	December 26, 2011
Labor orders	December 26, 2011



[Add to my calendar](#)

- Freight received at the warehouse after the deadline will incur an additional charge.

Advance shipments to warehouse to arrive by:	January 2, 2012
Shipments to show site to arrive no sooner than:	January 9, 2012

### Payment Policies

- Orders received without full payment or credit card information will not be processed.
- A credit card on file is required when using Brede Exposition Services.
- All charges must be paid prior to close of show.
- For your convenience, we accept the following methods of payment: cash; checks and money orders drawn on U.S. banks in U.S. funds; and credit cards including VISA, MasterCard and American Express.
- Purchase Orders are not considered payment; therefore, a check or credit card is required.

### Cancellations & Adjustments

- Cancellations are invoiced at 50% of original price, unless noted on order form.
- No adjustments will be made after close of the show.

### Tax Exemption

- If tax exempt, a copy of your tax exempt certificate must accompany your order. This is not a resale certificate.
- No adjustments for tax exempt status will be made after close of the show.

### Third Party Payment Billing

- The exhibiting company is ultimately responsible for the payment of all charges. If no arrangements are made for payment of invoice(s) by the third party prior to the last day of the show, charges will revert back to the exhibitor.

### Miscellaneous

- Rental items not ordered, yet found in booths, are invoiced at "Standard Floor" pricing.
- All prices are in U.S. dollars (\$).
- All rental items are subject to applicable taxes.
- All rental items remain the property of Brede Exposition Services.



[Find more on Brede.com](#)



phone 612.331.4540

fax 612.331.8380

e-mail [bsnider@brede.com](mailto:bsnider@brede.com)

#### Brede Customer Service

- Bobbi Snider (612) 378-6516 Fax (612) 331-8380 e-mail: [bsnider@brede.com](mailto:bsnider@brede.com)
- Office Hours: 8:00 AM - 4:30 PM (central time)
- No telephone orders accepted; please complete and submit your order and credit card information to Brede.

#### Show Management

- Jodie Fleck
- (763) 595-4058
- [jfleck@nlassn.org](mailto:jfleck@nlassn.org)

#### Booths

Each 8' x 10' booth includes:

- 8' high back drape
- 3' high side drape
- (1) 6' x 30" draped table
- (1) waste basket
- (1) one-line booth ID sign with booth number

Drape Colors: Black

Aisle Carpet Color: Venue is carpeted

The exhibit hall is carpeted. However, exhibitors may choose to rent carpet through Brede Exposition Services using the Carpet Order form.

#### Material Handling

##### Advance to Warehouse

TO: Exhibiting Company Name and Booth #  
FOR: Northwestern Building Products Expo  
Brede Exposition Services  
c/o YRC  
12400 Dupont Avenue South  
Burnsville, MN 55337-1682

##### Direct to Show Site

TO: Exhibiting Company Name and Booth #  
FOR: Northwestern Building Products Expo  
c/o Brede Exposition Services  
Grand Casino Hinckley

STRONGLY DISCOURAGED

#### Exhibitor Schedule

Exhibitor Move-in:	Monday	January 9, 2012	12:00 PM	—	4:00 PM
Exhibitor Move-out:	Tuesday	January 10, 2012	5:00 PM	—	9:00 PM

- Drivers for all carriers must be checked in at the Brede Service Desk for pick-up of freight by: 8:00 PM on January 10, 2012.

#### Utilities & Services

- For booth utilities and additional booth services, please contact the individual suppliers using the enclosed order forms.



[Find more on Brede.com](http://www.brede.com)



phone 612.331.4540

fax 612.331.8380

e-mail [bsnider@brede.com](mailto:bsnider@brede.com)



EXPOSITION SERVICES

# Northwestern Building Products Expo

Grand Casino Hinckley  
Hinckley, MN  
January 9-10, 2012



Required Form

*This form must accompany any completed order form(s) submitted to Brede.  
Payment Method must be completed to process orders.  
Orders received without full payment or credit card information will not be processed.*

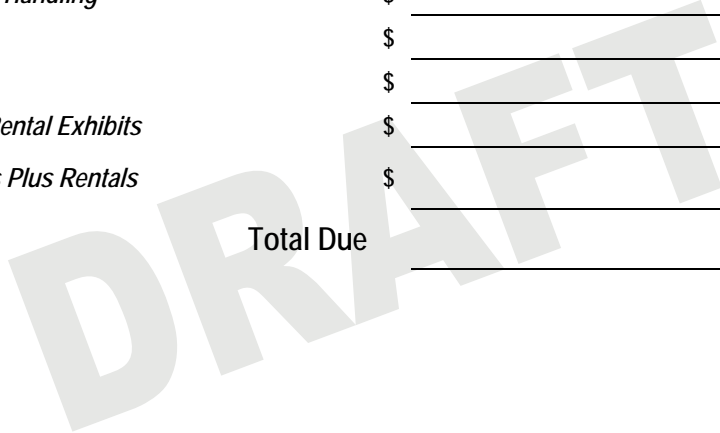
Advance Order Discount Deadline: December 26, 2011



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## Order Summary

<i>Carpet</i>	\$	_____
<i>Tables &amp; Accessories</i>	\$	_____
<i>Material Handling</i>	\$	_____
<i>Labor</i>	\$	_____
<i>Forklift</i>	\$	_____
<i>Brede Rental Exhibits</i>	\$	_____
<i>Exhibits Plus Rentals</i>	\$	_____
<b>Total Due</b>		_____



## Payment Method

- For your convenience, we accept cash, checks and money orders drawn on U.S. banks in U.S. funds, VISA, MasterCard and American Express.
- Purchase Orders are not considered payment.
- All charges must be paid prior to close of show.
- Orders received without full payment or credit card information will not be processed.
- A credit card on file is required when using Brede Exposition Services.

- Third Party Payer
- Tax Exempt  
*include certificate*

Our Federal ID #  
41-0163660

Pay By Credit Card

- Please complete the *Credit Card Authorization* form and submit with your order.

Pay By Check or Money Order Payable to Brede Exposition Services

- International checks must be drawn on a U.S. bank, U.S. funds account only—processing fee of \$30.00.
- Please include **Northwestern Building Products Expo** and booth number on all payments.

Check Number \_\_\_\_\_ Dated \_\_\_\_\_ Amount \_\_\_\_\_

## Exhibiting Company

Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
 Address: \_\_\_\_\_ City, State, Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Booth Number

\_\_\_\_\_

COMPLETE and SUBMIT this form:

*by mail* Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA *by fax* 612.331.8380

Order Summary / Payment Method



EXPOSITION SERVICES

# Northwestern Building Products Expo

Grand Casino Hinckley

Hinckley, MN

January 9-10, 2012



Required Form

*This form must accompany any completed order form(s) submitted to Brede. A credit card must be on file prior to the delivery of any goods or services. Orders received without full payment or credit card information will not be processed.*

## Terms

- All charges must be paid prior to close of show.
- Orders received without full payment or credit card information will not be processed.
- A credit card on file is required when using Brede Exposition Services.
- Submitting credit card information and signature indicates agreement with the terms below.

## Credit Card

*I authorize Brede Exposition Services to charge any additional amounts incurred by me or my show representative, including material handling and/or labor charges. If credit card is declined, Standard Floor pricing prevails and a \$30.00 service charge will be added.*

Third Party Payer

Cardholder's name (please print): \_\_\_\_\_

Cardholder's Signature: \_\_\_\_\_

Cardholder's Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

VISA MC AMEX

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EXP

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Exhibiting Company \_\_\_\_\_

Booth Number
_____

COMPLETE and SUBMIT this form:

*by mail* Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA *by fax* 612.331.8380

Credit Card Authorization



EXPOSITION SERVICES

# Northwestern Building Products Expo

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January 9-10, 2012



Order Form

Submit this form if you wish to rent carpet, visqueen, or padding from Brede.  
Enter the Carpet Total below on Order Summary / Payment form.  
Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: December 26, 2011



[Add to my calendar](#)



[Find more on Brede.com](#)

## Standard Carpeting

Select from Standard Colors (if no color is selected, show colors will prevail.)

- Black
- Blue
- Burgundy
- Forest Green
- Grey
- Red

Qty	Size	Advance	Standard	Subtotal
_____	10' Carpet	\$ 160.00	\$ 208.00	\$ _____
_____	20' Carpet	\$ 320.00	\$ 416.00	\$ _____
_____	30' Carpet	\$ 480.00	\$ 624.00	\$ _____
_____	40' Carpet	\$ 640.00	\$ 832.00	\$ _____
_____	Full Coverage _____ x _____ = _____ sq. ft. <small>(100 sq. ft. minimum)</small>	\$ 3.75 <small>per sq. ft.</small>	\$ 4.75 <small>per sq. ft.</small>	\$ _____

- Standard carpets ordered in multiples of 2 or more do not include seaming and exact color match is not guaranteed.

## Options

_____	Carpet Padding	_____ x _____ = _____ sq. ft.	\$ 1.65	\$ 2.10	\$ _____
_____	Visqueen	_____ x _____ = _____ sq. ft.	\$ 1.00 <small>per sq. ft.</small>	\$ 1.30 <small>per sq. ft.</small>	\$ _____

## Plush Custom Carpeting

Select from Custom Colors

- Asphalt Grey
- Festive Blue
- Pearl Dust
- Winter Cloud
- Barn Door
- Onyx

_____	Full Coverage	_____ x _____ = _____ sq. ft. <small>(100 sq. ft. minimum)</small>	\$ 5.25 <small>per sq. ft.</small>	\$ 6.75 <small>per sq. ft.</small>	\$ _____
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- Includes poly covering for protection.
- To guarantee availability, orders must be received 30 days prior to show move-in.
- Cancelled orders for custom carpet will be charged 100%.

## Important Notes

- Orders cancelled prior to move-in will be charged 50% of the original price.
- Orders cancelled after move-in begins will be charged 100% of the original price.
- A credit card on file is required when using Brede Exposition Services.
- All charges must be paid prior to close of show.

## Calculate

Subtotal	\$ _____
6.875% Tax	\$ _____
<b>Carpet Total</b>	<b>\$ _____</b>

- Transfer this total to the *Order Summary / Payment* form.
- Payment Method must be completed to process orders.
- Orders received without full payment or credit card will not be processed.

Exhibiting Company \_\_\_\_\_

Booth Number

COMPLETE and SUBMIT this form:

by mail Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA by fax 612.331.8380

Carpet - Area is Carpeted



EXPOSITION SERVICES

# Northwestern Building Products Expo

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Hinckley, MN  
January 9-10, 2012



Order Form

Submit this form if you wish to rent tables, risers or furnishings from Brede.  
Enter the Table & Accessories Total below on Order Summary / Payment form.  
Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: December 26, 2011



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## Tables

Qty	Item	Advance	Standard	Subtotal
<b>30" High Display Tables (includes white vinyl top, 3 side drape)</b>				
_____	4' x 2' draped table	\$ 105.00	\$ 136.50	\$ _____
_____	6' x 2' draped table	\$ 119.25	\$ 155.00	\$ _____
_____	8' x 2' draped table	\$ 134.25	\$ 174.50	\$ _____
_____	4th side drape	\$ 52.00	\$ 67.50	\$ _____
_____	4' x 2' undraped table	\$ 46.00	\$ 58.75	\$ _____
_____	6' x 2' undraped table	\$ 49.25	\$ 64.00	\$ _____
_____	8' x 2' undraped table	\$ 52.50	\$ 68.25	\$ _____
<b>42" High Display Tables (includes white vinyl top, 3 side drape)</b>				
_____	4' x 2' draped table	\$ 115.75	\$ 150.50	\$ _____
_____	6' x 2' draped table	\$ 128.75	\$ 167.25	\$ _____
_____	8' x 2' draped table	\$ 142.50	\$ 185.25	\$ _____
_____	4th side drape	\$ 52.25	\$ 68.00	\$ _____
_____	4' x 2' undraped table	\$ 49.50	\$ 64.25	\$ _____
_____	6' x 2' undraped table	\$ 53.50	\$ 69.50	\$ _____
_____	8' x 2' undraped table	\$ 57.75	\$ 75.00	\$ _____
<b>12" Tabletop Risers (includes white vinyl top)</b>				
_____	4' x 12" draped riser	\$ 49.75	\$ 64.50	\$ _____
_____	6' x 12" draped riser	\$ 69.50	\$ 90.25	\$ _____
_____	8' x 12" draped riser	\$ 90.50	\$ 117.50	\$ _____

## Accessories

Qty	Item	Advance	Standard	Subtotal
_____	Padded Side Chair—Grey	\$ 52.00	\$ 67.50	\$ _____
_____	Padded Arm Chair—Grey	\$ 61.75	\$ 80.25	\$ _____
_____	Upholstered Arm Chair—Grey	\$ 88.76	\$ 115.25	\$ _____
_____	Counter Stool with Back	\$ 95.75	\$ 124.50	\$ _____
_____	30" Pedestal Table	\$ 92.00	\$ 119.50	\$ _____
_____	42" Pedestal Table	\$ 106.50	\$ 138.50	\$ _____
_____	Coffee Table—2' x 3'	\$ 65.00	\$ 84.50	\$ _____
_____	Waste Basket	\$ 24.00	\$ 31.25	\$ _____
_____	Floor Easel	\$ 37.50	\$ 48.75	\$ _____
_____	Sign Stand 22" x 28"	\$ 82.25	\$ 106.75	\$ _____
_____	Coat Tree	\$ 35.50	\$ 46.00	\$ _____
_____	Bag Rack	\$ 54.50	\$ 71.00	\$ _____
_____	Garment Rack	\$ 62.00	\$ 80.50	\$ _____
_____	Tackboard 8'x4' (horizontal only-double sided)	\$ 129.75	\$ 168.50	\$ _____
_____	3' high drapery (per ft)	\$ 16.50	\$ 21.50	\$ _____
_____	8' high drapery (per ft)	\$ 18.50	\$ 24.00	\$ _____

Select Drape Color (if no color is selected, show colors will prevail.)

- Beige     Black     Blue     Brown     Burgundy     Forest Green     Gold  
 Grey     Light Green     Mauve     Orange     Red     Teal     White

### Important Notes

- Orders cancelled prior to move-in will be charged 50% of the original price.
- Orders cancelled after move-in begins will be charged 100% of the original price.
- A credit card on file is required when using Brede Exposition Services.
- All charges must be paid prior to close of show.

### Calculate

Subtotal \$ \_\_\_\_\_  
 6.875% Tax \$ \_\_\_\_\_  
 Table Total \$ \_\_\_\_\_

- Transfer this total to the *Order Summary / Payment* form.
- Payment Method must be completed to process orders.
- Orders received without full payment or credit card will not be processed.

Booth Number

Exhibiting Company \_\_\_\_\_

COMPLETE and SUBMIT this form:

by mail Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA by fax 612.331.8380

Tables & Accessories



Information  
Form

*Brede Exposition Services' liability shall be limited to the physical loss or damage to the specific article which is lost or damaged as described below.  
Please make your show site representative aware of the following policy.*

## Limitations of Brede Exposition Services' Liability and Responsibility

1. Brede Exposition Services shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage.
2. Brede Exposition Services shall not be responsible for loss, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's booth.
3. Brede Exposition Services shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for re-loading after the show. Brede bills of lading covering outgoing shipments which are tendered to Brede Exposition Services by exhibitors, will be checked at time of actual pickup from booth and corrections made where discrepancies occur.
4. Brede Exposition Services shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's material which make it impossible or impractical to exhibit same.
5. The consignment or delivery of a shipment to Brede Exposition Services by an exhibitor, or by any shipper on behalf of any exhibitor shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin.
6. Brede Exposition Services shall exercise ordinary diligence and care in the receiving, handling and storage of all shipments. Brede Exposition Services shall not be liable for loss or damage by fire, acts of God, or causes beyond its control. Brede Exposition Service's liability shall be limited to the physical loss or damage to the specific article which is lost or damaged. In any case, the liability of Brede Exposition Services is limited to \$ .30 per pound per article, with a maximum of \$50.00 per item, and a maximum of \$1,000.00 per shipment. This applies while these goods are in Brede's warehouse, in vehicles for delivery, or at show site.
7. Claims for loss or damage which are not submitted to Brede Exposition Services within thirty (30) days of the close of the show on which the loss or damage occurred shall be considered waived. No suit or action shall be brought against Brede Exposition Services or its subcontractors more than one (1) year after the accrual of the cause of action therefore.
8. Shipments received without receipts, freight bills, or specified unit counts on receipts or freight bills (i.e., one lot, 800 cu. ft., etc.), such as UPS or van lines will be delivered to the exhibitor's booth without guarantee of piece count or condition. No liability will be assumed by Brede Exposition Services for such shipments.
9. Empty container labels will be available at the service desk. Affixing the labels is the sole responsibility of the exhibitor or his/her representative. All previous labels should be removed or completely covered. Brede Exposition Services assumes no responsibility for errors to the aforementioned procedure, removal of containers with old empty labels and without Brede Exposition Services labels, improper information on empty labels, or valuables stored in containers with empty labels.
10. Exhibitors should arrange for outgoing shipments during the show or immediately after its close. Brede will assist in the preparation of Brede bills of lading. Be sure that your material has been carefully crated or packed, and properly tagged or marked.
11. In order to expedite removal of materials, Brede Exposition Services shall have authority, without further clearance with exhibitors, to change designated carriers.
12. Labor and services ordered on behalf of exhibitors by display builders or other parties must be so authorized in a letter from exhibitors. Payment for all labor and services will be the responsibility of the exhibitor.
13. Freight handling charges are the responsibility of the exhibitor to whom shipments have been consigned. Also, charges for loading out freight shipments are the responsibility of the exhibitor from whose booth shipments are made. Exhibitors may not assign this responsibility to suppliers or customers.  

The exhibitor agrees, in the event of a dispute with Brede Exposition Services relative to any loss or damage to any of their materials or equipment, that they will not withhold payment of any amount due to Brede Exposition Services for Drayage or any other services provided by Brede Exposition Services as an offset against the amount of the alleged loss or damage. Instead, they agree to pay Brede Exposition Services at the close of the show for all such charges, and they further agree that any claim they may have against Brede Exposition Services shall be pursued independently by them as a completely separate transaction to be resolved on its own merits.
14. Service charge of 1-1/2% per month on any unpaid balance will be made starting 30 days after date of invoice.
15. Where an exhibitor indicates choice of carrier for pickup it is the exhibitor's responsibility to arrange with such carrier for said pickup service. If the carrier does not pick up within the time limited for the removal of exhibitor's materials at the Exhibit Hall, we reserve the right to forward such material by the shipping method of our choice or to remove said material to our warehouse for disposition, at an additional charge to the exhibitor in accordance with prevailing rates for the service performed.
16. Material left behind without orders placed at the Drayage Service Desk may be classified as abandoned. The Drayage Contractor shall not be responsible for same. We are not responsible for any delay of rush shipments. We will expedite such rush shipments to the best of our ability, but will not assume any financial responsibility for shipments which do not arrive at their destination at a dated time.
17. **EXHIBITORS ARE URGED TO CARRY ALL-RISK INSURANCE** covering your materials against damage, loss and all other hazards from the time shipments are made prior to the show until shipments are received back after the show. This can generally be done by adding "riders" to existing insurance policies, often at no additional cost. It is understood that Brede Exposition Services is not an insurer, that insurance, if any, shall be obtained by the exhibitor and the amounts payable to Brede Exposition Services hereunder are based on the value of the material handling services and the scope of Brede Exposition Services liability as set forth above.



[Find more on Brede.com](http://www.brede.com)



phone 612.331.4540

fax 612.331.8380

e-mail [bsnider@brede.com](mailto:bsnider@brede.com)



#### Information Form

*Brede Exposition Services will receive your materials shipped in advance at our local warehouse, or shipped directly to show site. For detailed information regarding material handling services provided by Brede and the associated charges, please see below. Please make your show site representative aware of the following information.*

Exhibitors may choose to ship freight to the advance warehouse or directly to show site. Brede will receive and manage the freight at the warehouse and on show site as described in the following pages. Material handling fees are paid to Brede for these material handling services, and are separate from and independent of freight transportation charges, which are paid to a freight carrier such as YRC, ABF, FedEx, or any other carrier of the exhibitor's choosing. Exhibitors are responsible for securing a carrier of their choosing and arranging freight transportation to and from the event, and all associated transportation fees.

### Advance Shipments to the Warehouse

#### Deadlines and Info

- Receiving begins **30 days prior to exhibitor move-in.**
- Shipments received at the warehouse after **January 2, 2012** are subject to additional charges.
- Ship pre-paid; collect shipments will be refused
- Uncrated, pad wrapped or specialized equipment will not be accepted at the warehouse.
- Hazardous materials will not be accepted at the warehouse.

#### Advantages

There are several advantages to shipping advance to the warehouse versus directly to the show site:

- Exhibitors can confirm shipment has arrived and is intact in advance of the move-in date.
- Materials will be delivered to your booth prior to your arrival on site.
- Delivery dates and times are more flexible.

### Advance Warehouse Rates

See below for definitions and descriptions of warehouse rates, and the *Material Handling Rates* form for the associated fees.

All material handling fees are calculated on a CWT basis (per hundredweight, or fraction thereof) per shipment, and vary depending on the type of shipment, the amount of handling and the time of day. Separate shipments will not be combined. Minimum charges will apply as shown on the *Material Handling Rates* form. Be sure to review these costs when you prepare your show budget. Contact Brede for assistance in estimating your material handling charges, based upon your specific needs.

#### Rates Include

Warehouse material handling rates include the following:

- Receiving exhibitor shipment at the advance warehouse, and storage beginning 30 days prior to the show.
- Movement of all exhibitor freight from warehouse to exhibit site.
- Materials unloaded and delivered to booth by move-in time.
- Pick-up and storing of shipping containers and boxes labeled EMPTY, and returning empty shipping containers to your booth at the close of the show. Empty labels may be obtained at the Brede Service Desk on show site. Empty containers are not accessible during the show.
- Removal of freight from booth, and reloading onto exhibitor's designated outbound carrier from the loading dock.

#### Crated or Skidded

Use this rate for shipments that arrive via common carrier such as YRC, ABF, etc., and can be unloaded at the dock with no additional handling required. Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

#### Special Handling

Use this rate for shipments that are crated van line shipments or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments without certified weight tickets or delivery receipts, such as Fedex, UPS, POVs (personally owned vehicles).

#### Small Package

Use this rate for cartons/envelopes weighing less than 25 lbs. per shipment without documentation. These will be delivered to the booth without guarantee of piece count or condition.



[Find more on Brede.com](http://www.brede.com)



phone 612.331.4540

fax 612.331.8380

e-mail [bsnider@brede.com](mailto:bsnider@brede.com)



#### Information Form

*Brede Exposition Services will receive your materials shipped in advance at our local warehouse, or shipped directly to show site. For detailed information regarding material handling services provided by Brede and the associated charges, please see below. Please make your show site representative aware of the following information.*

### Direct Shipments to Show site

#### Deadlines and Info

- Do not ship to the facility prior to **January 9, 2012**. Early shipments to show site may be refused. Brede Exposition Services will be on show site at the loading dock to receive exhibitor materials only during move-in hours.
- Ship pre-paid; collect shipments will be refused.
- Hazardous materials will not be accepted at show site.

### Direct to Show site Rates

See below for definitions and descriptions of direct to show site rates, and the *Material Handling Rates* form for the associated fees.

All material handling fees are calculated on a CWT basis (per hundredweight, or fraction thereof) per shipment, and vary depending on the type of shipment, the amount of handling and the time of day. Separate shipments will not be combined. Minimum charges will apply as shown on the *Material Handling Rates* form. Be sure to review these costs when you prepare your show budget. Contact Brede for assistance in estimating your material handling charges, based upon your specific needs.

#### Rates Include

Direct to show site material handling rates include the following:

- Materials unloaded at loading dock and delivered to booth by move-in time.
- Pick-up and storing of shipping containers and boxes labeled EMPTY, and returning empty shipping containers to your booth at the close of the show. Empty labels may be obtained at the Brede Service Desk on show site. Empty containers are not accessible during the show.
- Removal of freight from booth, and reloading onto exhibitor's designated outbound carrier from the loading dock.

#### Crated or Skidded

Use this rate for shipments that arrive via common carrier such as YRC, ABF, etc., and can be unloaded at the dock with no additional handling required. Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

#### Special Handling

Use this rate for shipments that are crated van line shipments or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments without certified weight tickets or delivery receipts, such as Fedex, UPS, POVs (personally owned vehicles).

#### Uncrated, Unskidded, or Wrapped

Use this rate for shipments that are not in crates, cases, or boxes and/or pad wrapped, specialized equipment, unskidded machinery or uncrated POV shipments. Uncrated shipments are received at show site only.

#### Small Package

Use this rate for cartons/envelopes weighing less than 25 lbs. per shipment without documentation. Will be delivered to booth without guarantee of piece count or condition.

### Overtime Charges

#### Inbound

Overtime charges apply on inbound shipments if:

- Your shipment is to be delivered to your booth before 8:00 am or after 4:00 pm on weekdays, or anytime on a Saturday, Sunday and/or Holiday, or
- Your shipment is received at the warehouse, and is delivered to show site before 8:00 am or after 4:00 pm on weekdays, or anytime on a Saturday, Sunday and/or Holiday, or
- A vehicle driver checks in at the Exhibit Site Check-In Area after 3:00 pm on weekdays, or anytime on a Saturday, Sunday and/or Holiday.

#### Outbound

Overtime charges apply on outbound shipments if:

- Your shipment is loaded after 4:00 pm on weekdays, or anytime on a Saturday, Sunday and/or Holiday, or
- Your carrier driver checks in at the Exhibit Site Check-In Area after 3:00 pm on weekdays, or anytime on a Saturday, Sunday and/or Holiday.



[Find more on Brede.com](http://www.brede.com)



phone 612.331.4540

fax 612.331.8380

e-mail [bsnider@brede.com](mailto:bsnider@brede.com)



Information  
Form

*Brede Exposition Services will receive your materials shipped in advance at our local warehouse, or shipped directly to show site. For detailed information regarding material handling services provided by Brede and the associated charges, please see below. Please make your show site representative aware of the following information.*

### Material Handling Documentation

Inbound  
Bill of Lading

All inbound shipments must have a Bill of Lading or delivery slip showing the number of pieces, type of merchandise and weight. Shipments received without this information will be delivered to exhibitor's booth without guarantee of piece count or condition. No liability will be assumed by Brede for such shipments. Billed weight is based on incoming weight, whether outbound services are used completely or in part. The weight is rounded up to the next one hundred pounds (100 lbs) and is taken from the inbound Bill of Lading and/or the certified weight ticket. Separate shipments will not be combined. Shipments arriving without a specified weight on the Bill of Lading will be assigned an approximate weight by Brede. This weight will prevail.

Advance  
Warehouse  
Shipping  
Address

TO: Exhibiting Company Name and Booth #  
FOR: Northwestern Building Products Expo  
Brede Exposition Services  
c/o YRC  
12400 Dupont Avenue South  
Burnsville, MN 55337-1682

- Use this address and information on your inbound bill of lading if shipping your freight to the Advance Warehouse.
- Please use the freight labels provided in this service manual.
- Receiving hours: M - F 8:00 a.m. to 4:30 p.m.
- All shipments must be prepaid: collect shipments will be refused.
- Brede does not accept shipments that are not consigned to Brede Exposition Services. Such shipments will be refused.
- **All shipments to the Advance Warehouse must arrive by January 2, 2012 to avoid late charges.**

Direct to  
Show site  
Shipping  
Address

TO: Exhibiting Company Name and Booth #  
FOR: Northwestern Building Products Expo  
c/o Brede Exposition Services  
Grand Casino Hinckley

**STRONGLY DISCOURAGED**

- Use this address and information on your inbound bill of lading if shipping your freight Direct to Show site.
- Please use the freight labels provided in this service manual.
- All shipments must be prepaid: collect shipments will be refused.
- Brede does not accept shipments that are not consigned to Brede Exposition Services. Such shipments will be refused.
- **Shipments will be received at the facility no sooner than January 9, 2012 during move-in hours.**

Empty  
Containers,  
Labels

Exhibitors with crates or boxes that need to be returned to pack up booth equipment at the end of the show must affix empty labels on the containers as soon as they are empty. Empty labels will be available at the Brede Service Desk. Affixing the labels is the sole responsibility of the exhibitor. Brede assumes no responsibility for removal of containers with old empty labels, improper information on labels or valuables stored in containers with empty labels. Empty containers will be removed from the floor and stored until the close of the show. You will not have access to empty containers during the show. In most cases, empty containers may not be stored in your booth during the show as it is a fire hazard.

Outbound  
Bill of Lading

Outbound shipping is not an automatic process. Outbound Bills of Lading must be completed and turned in to the Brede Service Desk: **Do not leave outbound Bills of Lading in your booth.** Exhibitors who wish to ship outbound materials via any carrier other than the show carrier must advise carrier to be checked in at the Brede Service Desk by the driver check-in time specified on the *Show Details* page. Drivers are placed in line for loading on a first-come, first-serve basis, provided the exhibitor is completely packed and a Bill of Lading has been turned in to the Service Desk. Drivers whose Bills of Lading have not been turned in will be placed in a holding queue until the booth is packed and the Bill of Lading is turned in. Should your carrier fail to check in by the designated time, Brede reserves the right to re-route shipment via the official show carrier as necessary, at the exhibitor's expense.



[Find more on Brede.com](http://www.brede.com)



phone 612.331.4540

fax 612.331.8380

e-mail [bsnider@brede.com](mailto:bsnider@brede.com)



**EXPOSITION SERVICES**

**Northwestern Building Products Expo**

Grand Casino Hinckley

Hinckley, MN

January 9-10, 2012



Order Form

Submit this form if you will be shipping materials to the advance warehouse or show site.

Use the rates and calculator below to estimate your material handling charges.

Enter the Material Handling Estimate below on Order Summary / Payment form.

Orders received without full payment or credit card information will not be processed.

**Material Handling Rate Schedule**

- For full definitions and descriptions of all rates, and rules, see the *Material Handling Information* forms included in this manual.
- All material handling fees are calculated on a CWT basis (per hundredweight, or fraction thereof) per shipment, and vary depending on the type of shipment, the amount of handling and the time of day. Separate shipments will not be combined. Minimum charges will apply as shown below. Be sure to review these costs when you prepare your show budget. Contact Brede for assistance in estimating your material handling charges, based upon your specific needs.

**Material Handling Rate**

*Rates below include any applicable OT charges per 100 lbs*

Description	200 lb minimum charge
Advance to Warehouse: Crated	\$112.00
Direct to Show site: Crated	\$108.00
Advance to Warehouse: Special Handling	\$128.25
Direct to Show site: Special Handling	\$121.00
Direct to Show site: Uncrated, Unskidded, or Wrapped	\$160.50
Advance to Warehouse/Direct to Show site: Small Packages	\$50.00
<b>Additional Services</b>	
Late shipments, off-target shipments & site shipments received before published move-in or after show opening. Freight received at the warehouse after January 2, 2012 or at show site prior to published move-in or after show opening, add an additional charge per 100 lbs. Additional transportation charges may apply.	\$28.00 <i>per 100 lbs.</i>
Spotting Fee. Any vehicles driven into the exhibit hall under their own power will incur a round-trip spotting fee. Vehicles not moved in under their own power will be unloaded and charged based on weight.	\$160.00 <i>round trip</i>
Special Services. Shipments returned to warehouse will be charged \$20.00 per 100 lbs. with a \$250.00 minimum. Storage will be charged if shipment is not routed or picked up after three working days. • Storage fees prior to 30 days before show, or after 3 days following the show are \$2.00 per 100 lbs. per day with a \$35.00 minimum. On-site container storage for freight brought in by exhibitors is \$22.00 per piece.	

**Calculate Estimated Material Handling Charges**

Select:  Advanced  Direct

Carrier(s)	Tracking # or Shipped From	Date of Arrival	# Pieces	Est. Weight CWT	Rate per CWT	Estimated Cost 200 lb minimum
					X	= \$
					X	= \$
					X	= \$
Transfer this total to the <i>Order Summary / Payment</i> form. Payment Method must be completed to process orders. Orders received without full payment or credit card will not be processed.					TOTAL	\$

Show Site Contact Name \_\_\_\_\_

Show Site Phone \_\_\_\_\_

Exhibiting Company \_\_\_\_\_

Booth Number  
\_\_\_\_\_

COMPLETE and SUBMIT this form:

by mail Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA by fax 612.331.8380

Material Handling Rates

**ADVANCE WAREHOUSE**

*EXHIBIT MATERIAL*

**Brede** EXPOSITION SERVICES

*Rush to:* c/o YRC

12400 Dupont Avenue South  
Burnsville, MN 55337-1682

*Northwestern Building*

*Products Expo*

*Grand Casino Hinckley  
Hinckley, MN  
January 9-10, 2012*

\_\_\_\_\_  
*Exhibitor*

\_\_\_\_\_  
*Booth*

*Late to warehouse charges apply after:  
January 2, 2012*

**ADVANCE WAREHOUSE**

*EXHIBIT MATERIAL*

**Brede** EXPOSITION SERVICES

*Rush to:* c/o YRC

12400 Dupont Avenue South  
Burnsville, MN 55337-1682

*Northwestern Building*

*Products Expo*

*Grand Casino Hinckley  
Hinckley, MN  
January 9-10, 2012*

\_\_\_\_\_  
*Exhibitor*

\_\_\_\_\_  
*Booth*

*Late to warehouse charges apply after:  
January 2, 2012*

- These shipping labels are provided for your convenience to assist in preparing shipments to the advance warehouse.
- Please cut along dashed lines and affix one to each piece of your shipment to the advance warehouse.
- Please make additional copies of these labels as needed.

*Important notes: Warehouse is not temperature controlled.*

*Hazardous materials will not be accepted at the warehouse.*

# Brede

## EXPOSITION SERVICES

### Northwestern Building Products Expo

Grand Casino Hinckley  
Hinckley, MN  
January 9-10, 2012



Order Form

Submit this form if you would like to order labor from Brede. Labor is available for installation and dismantling of exhibits, and for shrink wrapping and banding of materials. Enter the Total below on Order Summary / Payment form. Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: December 26, 2011



[Add to my calendar](#)

### Option A: Brede Supervised

- Option for installation to occur prior to exhibitor's arrival.
  - Reduce at-show expenses and time spent
  - Labor under Brede supervision is straight time when possible.
- Check for Brede Supervised Labor

#### Installation

##### Shipped:

- Warehouse  
 Show site

##### Blueprints/Instructions:

- Attached  
 with Display-Crate # \_\_\_\_\_

##### Shipment :

- Crates  
 Boxes  
 Carpet/Pad

##### Electrical under carpet:

- Yes  No

##### Location:

\_\_\_\_\_

##### Carpet:

- From Brede  
 Shipped  
 None

##### Delivery Date:

\_\_\_\_\_

##### Special Equipment Required:

\_\_\_\_\_

#### Dismantle

An Outbound Bill of Lading must be completed and turned in at the Brede Service Desk.

Please provide the following information:

Ship to: \_\_\_\_\_  
Attn: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, ST, Zip: \_\_\_\_\_

Official show carrier:  Ground  Air

Other carrier\*: \_\_\_\_\_

\* Show site Bill of Lading prevails.

### Option B: Exhibitor Supervised

- All work is performed under direction of the exhibitor.
  - Exhibitor must meet labor at Brede Service Desk at scheduled time.
- Check for Exhibitor Supervised Labor

Show site Contact: \_\_\_\_\_

Phone #: \_\_\_\_\_

### Labor Rates

#### Straight Time

8:00 a.m.—4:00 p.m. Monday-Friday \$83.00 per person per hour

#### Overtime

4:00 p.m.—8:00 a.m. Monday-Friday  
All day Saturday, Sunday and Observed Holidays \$137.00 per person per hour

- One hour minimum per laborer. Labor is then charged in 1/2 hour increments per laborer.
- \*Use labor rates at left to complete "Rate per laborer" column based on Straight, Overtime, or Double Time.
- Add Brede Supervision column only if using Option A. Multiply Subtotal Labor Cost by .30 for Brede Supervision cost.

### Estimate Costs

	Date Time	# Laborers Requested	Est. Hrs. per laborer	Total Hrs.	Rate* per person per hour	Subtotal	Brede Supervision (Subtotal X .30)	Estimated Cost
Installation	_____		X =		X	= \$	+ \$	= \$
Dismantle	_____		X =		X	= \$	+ \$	= \$

### Important Notes

- A 20% surcharge will be assessed to all Late/Floor orders.
- Orders not cancelled prior to move-in will result in a minimum one-hour charge per laborer requested.
- A credit card on file is required when using Brede Exposition Services.
- All charges must be paid prior to close of show.

### Calculate Total

Est. Total \$ \_\_\_\_\_

- Transfer this total to the Order Summary / Payment form.
- Payment Method must be completed to process orders.
- Orders without payment source will not be processed.

Exhibiting Company \_\_\_\_\_

Booth Number

COMPLETE and SUBMIT this form:

by mail Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA by fax 612.331.8380

Labor



**EXPOSITION SERVICES**

# Northwestern Building Products Expo

Grand Casino Hinckley  
Hinckley, MN  
January 9-10, 2012



Order Form

Submit this form if you wish to rent forklift labor from Brede Exposition Services.  
Enter the Total below on Order Summary / Payment form.  
Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: December 26, 2011



[Add to my calendar](#)

This service is available to assist you with your setup, unskidding, and/or spotting of machinery once it has been delivered to your booth. You do not need to order forklifts to unload your truck or deliver your freight to your booth from the loading dock.

Please call your Brede Customer Service Representative for a quote if you require a forklift for over 5,000 lbs. capacity, a cage, or a crane.

## Forklift Rates

	Up to 5,000 lbs. capacity forklift & operator per hour	Helper per person per hour
<b>Straight Time</b> 8:00 a.m.—4:30 p.m. Monday-Friday	\$177.00	\$83.00
<b>Overtime</b> 4:30 p.m.—8:00 a.m. Monday-Friday All day Saturday, Sunday & Observed Holidays	\$230.00	\$137.00

## Order Details

Describe work to be done:

- Spotting of Equipment
- Installation/Dismantle of Header
- Other \_\_\_\_\_

Please specify other equipment:

- Straps
- Chains
- Fork Extensions

Four (4) Stage Forklift Required:  Yes  No

Contact responsible for move-in: \_\_\_\_\_ Phone #: \_\_\_\_\_

## Estimate Costs

	Date Time	Heaviest Piece (lbs.)	# of Forklifts up to 5,000 lbs. (w/Operator)	Est. Hrs. per Forklift	Rate per hour	Estimated Cost
Installation	_____	_____	_____	X	X \$	= \$
Dismantle	_____	_____	_____	X	X \$	= \$

## Important Notes

- If cage, crane, or larger capacity lift is required, contact Brede Customer Service for scheduling and pricing.
- One hour will be charged on orders cancelled without 48 hour notice.
- A 20% surcharge will be assessed on all late and floor orders.
- A credit card on file is required when using Brede Exposition Services.

## Calculate Total

Est. Total \$ \_\_\_\_\_

- Transfer this total to the Order Summary / Payment form.
- Payment Method must be completed to process orders.
- Orders received without full payment or credit card will not be processed.

Exhibiting Company \_\_\_\_\_

Booth Number  
 \_\_\_\_\_

COMPLETE and SUBMIT this form:

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Forklift



EXPOSITION SERVICES

# Northwestern Building Products Expo

Grand Casino Hinckley  
Hinckley, MN  
January 9-10, 2012



Order Form

Submit this form if the exhibiting company intends to use a contractor other than Brede Exposition Services. If the exhibiting company fails to comply with any or all of the requirements listed below, the non-official contractor will not be permitted to service your exhibit, and Brede Exposition Services must be hired for installation and dismantle labor. The non-official contractor will be able to provide supervision only.

## Contractor Requirements

Non-official contractors must use labor supplied by Brede Exposition Services unless the following requirements are fulfilled:

- Exhibitors must return this completed form to Brede Exposition Services at least thirty (30) days prior to the show.
- Non-official contractors must **submit proof of adequate insurance**, in the form of an original policy rider, listing Brede as an additional insured, furnished by their broker to Brede's office no later than thirty (30) days in advance of actual installation dates. This must include a copy of your Worker's Compensation Insurance.
- Non-official contractors must furnish show management the names, addresses and telephone numbers of key executives for emergency contact.
- All personnel must be properly badged at show site.

Non-official installation and dismantle contractors may provide supervision. Non-official contractors are allowed on the exhibit floor only during official installation and dismantle hours, providing the information above is supplied.

## Contractor Information

NON-OFFICIAL CONTRACTOR: \_\_\_\_\_

ADDRESS: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

PHONE#: \_\_\_\_\_ FAX#: \_\_\_\_\_

EMAIL ADDRESS: \_\_\_\_\_ CELL#: \_\_\_\_\_

CONTACT IN BOOTH: \_\_\_\_\_

Exhibiting Company \_\_\_\_\_

Booth Number
_____

COMPLETE and SUBMIT this form:

by mail Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA by fax 612.331.8380

Non-Official I & D Contractor



EXPOSITION SERVICES

# Northwestern Building Products Expo

Grand Casino Hinckley

Hinckley, MN

January 9-10, 2012



Order Form

Submit this form if you wish to rent a hardwall exhibit from Brede. Please contact Brede if you would like to inquire about our Custom Rental Exhibits. Enter the Rental Exhibits Total below on Order Summary / Payment form. Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: December 26, 2011



[Add to my calendar](#)

## Exhibits

Qty	Item	Advance	Standard	Subtotal
<b>White Hardwall Panels</b>				
_____	Plan A -10' exhibit	\$ 2,325.00	\$ 3,022.00	\$ _____
_____	Plan B -20' exhibit	\$ 4,325.00	\$ 5,622.00	\$ _____
_____	Plan C -20' exhibit	\$ 5,025.00	\$ 6,535.00	\$ _____
_____	Plan D -20'x20' exhibit	\$ 9,850.00	\$ 12,825.00	\$ _____
<b>Color Hardwall Panels (with Choice of Color)</b>				
_____	Plan A -10' exhibit	\$ 2,650.00	\$ 3,450.00	\$ _____
_____	Plan B -20' exhibit	\$ 4,975.00	\$ 6,475.00	\$ _____
_____	Plan C -20' exhibit	\$ 5,950.00	\$ 7,725.00	\$ _____
_____	Plan D -20'x20' exhibit	\$ 11,350.00	\$ 14,750.00	\$ _____
<b>Velcro Compatible Panels (with Choice of Color)</b>				
_____	Plan A -10' exhibit	\$ 2,800.00	\$ 3,650.00	\$ _____
_____	Plan B -20' exhibit	\$ 5,350.00	\$ 6,950.00	\$ _____
_____	Plan C -20' exhibit	\$ 6,050.00	\$ 7,875.00	\$ _____
_____	Plan D -20'x20' exhibit	\$ 12,450.50	\$ 16,175.00	\$ _____

## Color Options

Select Panel Color (Hardwall Color/Velcro Panels)

Black  Blue  Grey

Select Carpet Color

Black  Blue  Burgundy  
 Forest Green  Grey  Red

Exhibits and panel colors are subject to availability. Please call to ensure colors and units desired are available.

## Additional Options

Qty	Item	Advance	Standard	Subtotal
_____	Standard Counter 40"x20"x36"	\$ 185.00	\$ 240.00	\$ _____
_____	Adjustable Shelves	\$ 36.75	\$ 49.75	\$ _____
_____	Spot Lights (use w/ rental only)	\$ 57.25	\$ 74.50	\$ _____

Additional Booth furnishings can be found throughout manual. Look for upgraded carpet, carpet pad, graphics, chairs, etc.

### Includes:

- Standard expo carpeting with your choice of color (see options)
- Material handling (for rental exhibits where Brede is the official show contractor)
- Standard counter—40" x 20" x 36"
- Labor to install and dismantle exhibit
- Header—One line with black block letters

HEADER COPY (Please print clearly):

(logos, color, & special lettering available at an additional cost. Call for quote.)

### Important Notes

- Electricity is not included with rental.
- Cancelled orders will be charged 100% of the original price.
- A credit card on file is required when using Brede Exposition Services.
- All charges must be paid prior to close of show.

### Calculate

Subtotal \$ \_\_\_\_\_  
 6.875% Tax \$ \_\_\_\_\_  
 Est. Total \$ \_\_\_\_\_

- Transfer this total to the Order Summary / Payment form.
- Payment Method must be completed to process orders.
- Orders received without full payment or credit card will not be processed.

Booth Number

Exhibiting Company \_\_\_\_\_

COMPLETE and SUBMIT this form:

by mail Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA by fax 612.331.8380

Brede Rental Exhibits



EXPOSITION SERVICES

# Northwestern Building Products Expo

Grand Casino Hinckley  
Hinckley, MN  
January 9-10, 2012



Order Form

Submit this form if you wish to rent a modular unit from Brede.  
Please contact Brede if you would like to inquire about our Super Show Specials.  
Enter the Super Show Specials Total below on Order Summary / Payment form.  
Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: December 26, 2011



[Add to my calendar](#)

## Rental

Qty	Description	Size	Special	Standard	Subtotal
	VP-1 Unit with lights	10' wide x 8' high	\$ 742.50	\$ 825.00	\$
	Lexan Sign	12" x 48"	\$ 125.00	\$ 162.00	\$

Qty	Description	Size	Special	Standard	Subtotal
	Exposure Unit-curved display w/ lights	10' wide x 8' high	\$ 702.00	\$ 975.00	\$
	Lexan Sign		\$ 310.00	\$ 387.00	\$
	HP-1 Unit with lights	10' wide x 8' high	\$ 720.00	\$ 935.00	\$
	Lexan Sign	12" x 42"	\$ 125.00	\$ 162.00	\$

HEADER COPY (Please print clearly):

(logos, color, & special lettering available at an additional cost. Call for quote.)

## Notes

- Electricity is NOT included with rental.
- All units are silver / charcoal unless otherwise noted.

## Important Notes

- Orders cancelled prior to decorator move-in are subject to a 50% cancellation charge.
- On-Site orders are subject to availability and are subject to an additional 50% late charge.
- A credit card on file is required when using Brede Exposition Services.
- Payment in full must accompany your order.

## Calculate

Subtotal \$ \_\_\_\_\_  
 6.875% Tax \$ \_\_\_\_\_  
 Est. Total \$ \_\_\_\_\_

- Transfer this total to the *Order Summary / Payment* form.
- Payment Method must be completed to process orders.
- Orders received without full payment or credit card will not be processed.

Booth Number

Exhibiting Company \_\_\_\_\_

COMPLETE and SUBMIT this form:

by mail Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA by fax 612.331.8380

Exhibits Plus Super Show Special

# Brede

## EXPOSITION SERVICES

### Northwestern Building Products Expo

Grand Casino Hinckley

Hinckley, MN

January 9-10, 2012



Order Form

Submit this form if you wish to rent a modular unit from Brede.  
 Please contact Brede if you would like to inquire about our Modular Units.  
 Enter the Modular Unit Total below on Order Summary / Payment form.  
 Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: December 26, 2011



[Add to my calendar](#)

Qty	DESCRIPTION	Size	Advance	Standard	TOTAL
_____	A FS Table-Top with header panel & 2 lights	Panel: 7' wide x 3' high Header Panel: 7' wide x 4' high	\$ 354.00	\$ 460.00	\$ _____
_____	B HP-20 with lights and tables	20' wide x 8' high	\$ 2,250.00	\$ 2,812.00	\$ _____
_____	C S-10 with 6' backlit header panel	10' wide x 8' high	\$ 700.00	\$ 875.00	\$ _____
_____	D Gridwall	10' wide x 8' high	\$ 825.00	\$ 975.00	\$ _____
_____	E PS-1	10' wide x 8' high	\$ 725.00	\$ 906.00	\$ _____
_____	F Abex Unit-Curved display with lights	10' wide x 8' high	\$ 780.00	\$ 975.00	\$ _____
_____	Full Lexan Sign	Image Area: 117.5" 14.5" x 148.5"	\$ 310.00	\$ 387.00	\$ _____
_____	G Bay Unit with lights	10' wide x 8' high	\$ 850.00	\$ 965.00	\$ _____
_____	H HP-1 Unit with lights	10' wide x 8' high	\$ 800.00	\$ 935.00	\$ _____
_____	I VP-1 Unit with lights	10' wide x 8' high	\$ 825.00	\$ 975.00	\$ _____
_____	Sintra Sign for VP-1 Unit	12" x 48"	\$ 140.00	\$ 182.00	\$ _____
_____	J FS-3 Panel Folding Stackables	7' wide x 7' high	\$ 525.00	\$ 618.00	\$ _____
_____	Sign with Company Name	12" x 28"	\$ 92.00	\$ 119.50	\$ _____
_____		End Panel: 27.5" wide Middle Panel: 28" wide Header Panel: 12" high			
_____	K Black Triangular Tower	27.5" wide x 7' high	\$ 525.00	\$ 618.00	\$ _____
_____	L Modular Tables in two styles	Rectangular: 3' wide x 3' high x 20" Trapezoidal: 4' wide x 3' high x 20"	\$ 144.00	\$ 187.25	\$ _____
_____		OPTION: 1 shelf & sliding door	\$ 240.00	\$ 312.00	\$ _____
_____	M Triangular Tiered Pedestals	M-1: 28" wide x 36" high M-2: 21" wide x 24" high M-3: 28" wide x 12" high	\$ 144.00	\$ 187.25	\$ _____
_____			\$ 130.00	\$ 168.00	\$ _____
_____			\$ 95.00	\$ 123.00	\$ _____
_____	10' deep shelf with brackets		\$ 27.00	\$ 35.00	\$ _____
_____	Brochure holder with Velcro	9" x 11" 4" x 7"	\$ 18.50	\$ 24.00	\$ _____
_____			\$ 18.50	\$ 24.00	\$ _____
_____	15' roll of Velcro		\$ 67.00	\$ 87.00	\$ _____

### Important Notes

- Electricity NOT included with rental.
- All units are Silver / Charcoal unless noted.
- All units are on a rental basis.
- Orders cancelled to move-in are subject to a 50% cancellation charge.
- Orders cancelled after move-in begins are subject to a 100% cancellation charge.
- On-site orders are subject to availability and are subject to an additional 50% late charge.

### Calculate

Subtotal \$ \_\_\_\_\_

6.875% Tax \$ \_\_\_\_\_

Est. Total \$ \_\_\_\_\_

- Transfer this total to the *Order Summary / Payment* form.
- Payment Method must be completed to process orders.
- Orders received without full payment or credit card will not be processed.

Booth Number

Exhibiting Company \_\_\_\_\_

COMPLETE and SUBMIT this form:

by mail Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA by fax 612.331.8380

Exhibits Plus Modular Units



**EXPOSITION SERVICES**

**Northwestern Building Products Expo**

Grand Casino Hinckley  
Hinckley, MN  
January 9-10, 2012



Order Form

Submit this form if you wish to rent a custom furniture from Brede.  
Please contact Brede if you would like to inquire about our Custom Furniture.  
Enter the Custom Furniture Total below on Order Summary / Payment form.  
Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: December 26, 2011



[Add to my calendar](#)

Qty	Description	Advance	Standard	Qty	Description	Advance	Standard
A-1	Mesh back task chair-black	\$ 99.00	\$ 124.00	G-1A	48" round conference table-black base	\$ 121.00	\$ 151.00
A-2	Black round table-36"D x 30"H	\$ 92.00	\$ 115.00		cherry wood laminate		
A-3	Sled base guest chair	\$ 70.00	\$ 88.00	G-1B	42" round conference table-black base	\$ 110.00	\$ 138.00
B-1	Conf. table-X base-cherry wood-48"D	\$ 138.00	\$ 173.00		cherry wood laminate		
B-2	Tulip chair-navy blue	\$ 143.00	\$ 179.00	G-1C	36" round conference table-black base	\$ 80.00	\$ 100.00
B-3	Small cube-24"W x 24"D x 21"H	\$ 82.00	\$ 103.00		cherry wood laminate		
B-4	Tall pedestal-12"W x 12"D x 36"H	\$ 85.50	\$ 107.00	G-2	Black leather side chair	\$ 121.00	\$ 151.00
C-1	Chair-medium blue-small print	\$ 142.00	\$ 178.00	G-3	Pedestal-black	\$ 185.00	\$ 231.00
C-2	Loveseat-medium blue-small print	\$ 229.00	\$ 286.00	G-4	Small black pedestal-brass trim	\$ 100.00	\$ 125.00
C-3	Sofa-medium blue-small print	\$ 262.00	\$ 328.00	H-1	Black leather club chair-33"W x 32"D x 33"H	\$ 255.00	\$ 319.00
C-4	Cylinder-solid grey-30"D x 21"H	\$ 117.00	\$ 146.00	H-2	Black leather loveseat-56"W x 32"D x 32"H	\$ 279.00	\$ 349.00
D-1	Task chair-black	\$ 90.00	\$ 113.00	H-3	Black leather sofa-79"W x 32"D x 32"H	\$ 364.00	\$ 455.00
D-2	Two way clothing rack	\$ 85.00	\$ 106.00	I-1	Lounge chair-burgundy / mahogany	\$ 142.00	\$ 178.00
D-3	Designer stool-black	\$ 92.00	\$ 115.00		33"W x 32"D x 32"H		
D-4	Director chair-black canvas-natural wood	\$ 68.00	\$ 85.00	I-2	Loveseat-burgundy / mahogany	\$ 229.00	\$ 286.00
D-5	Director stool-black canvas-natural wood	\$ 76.00	\$ 95.00		54"W x 32"D x 32"H		
E-1	Conf. chair-black	\$ 95.00	\$ 118.00	I-3	Sofa-burgundy / mahogany	\$ 260.00	\$ 325.00
E-2A	Boatshape conf. table-cherry wood	\$ 149.00	\$ 186.00		75"W x 32"D x 32"H		
	36"w X 72"d X 29"h			I-4	End table-burgundy / mahogany	\$ 229.00	\$ 286.00
E-2B	Boatshape conf. table-cherry wood	\$ 170.00	\$ 213.00		24"W x 24"D x 20"H		
	36"W x 96"D x 29"H			I-5	Coffee table-burgundy / mahogany	\$ 124.0	\$ 155.00
E-3	Black podium-44"H x 30"W x 18"D	\$ 225.00	\$ 281.00		48"W x 20"D x 16"H		
F-1A	Dbl. pedestal desk-cherry wood-30" x 60"	\$ 178.00	\$ 223.00	J-1	Bar height table-black-41.75"H x 30"D	\$ 92.00	\$ 115.00
F-2	Storage credenza-cherry wood	\$ 164.00	\$ 205.00	J-2	Black bar stool-20"W x 20"D x 30.5"H	\$ 89.00	\$ 111.00
F-3	Bookcase-6 shelf-cherry wood	\$ 164.00	\$ 205.00	K-1	Black literature rack-18"W x 59"H	\$ 106.00	\$ 132.00
F-4	High back executive chair-black leather	\$ 110.00	\$ 138.00	K-2	Plex literature rack-13"W x 53"H	\$ 106.00	\$ 132.00
F-5	Guest chair-black fabric	\$ 70.00	\$ 88.00	K-3	Black jazz literature rack-13"W x 54"H	\$ 106.00	\$ 132.00

**Important Notes**

- All furniture are on a rental basis.
- Orders cancelled to move-in are subject to a 50% cancellation charge.
- Orders cancelled after move-in begins are subject to a 100% cancellation charge.
- On-site orders are subject to availability and are subject to an additional 50% late charge.

**Calculate**

Subtotal \$ \_\_\_\_\_

6.875% Tax \$ \_\_\_\_\_

Est. Total \$ \_\_\_\_\_

- Transfer this total to the *Order Summary / Payment* form.
- Payment Method must be completed to process orders.
- Orders received without full payment or credit card will not be processed.

Exhibiting Company \_\_\_\_\_

Booth Number  
\_\_\_\_\_

COMPLETE and SUBMIT this form:

by mail Brede Exposition Services | 2211 Broadway Street NE | Minneapolis, MN 55413 | USA by fax 612.331.8380

Exhibits Plus Custom Furniture



# EXPOSITION SERVICES

## Northwestern Building Products Expo

Grand Casino Hinckley

Hinckley, MN

January 9-10, 2012



Order Form

Submit this form if you wish to rent silks from Brede. Please contact Brede if you would like to inquire about our Silks. Enter the Silks Total below on Order Summary / Payment form. Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: December 26, 2011



[Add to my calendar](#)

Qty	Description	Advance	Standard	Subtotal
_____	A Spathyfillum Bush	\$ 28.50	\$ 37.00	_____
_____	B Fountain Palm	\$ 33.00	\$ 43.00	_____
_____	C Azalea Bush Hot Pink	\$ 33.00	\$ 43.00	_____
_____	D Geranium Bush Red	\$ 29.50	\$ 38.25	_____
_____	E Dieffenbachia	\$ 27.00	\$ 35.00	_____
_____	F Japanese Mum Bush Yellow	\$ 27.00	\$ 35.00	_____
_____	G Ficus Tree	\$ 81.50	\$ 105.50	_____
_____	H Ruffle Fern	\$ 23.50	\$ 30.50	_____



### Important Notes

- All materials are on a rental basis.
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- Orders cancelled after move-in begins are subject to a 100% cancellation charge.
- On-site orders are subject to availability and are subject to an additional 50% late charge.

### Calculate

Subtotal \$ \_\_\_\_\_  
 6.875% Tax \$ \_\_\_\_\_  
 Est. Total \$ \_\_\_\_\_

- Transfer this total to the *Order Summary / Payment* form.
- Payment Method must be completed to process orders.
- Orders received without full payment or credit card will not be processed.

Exhibiting Company \_\_\_\_\_

Booth Number  
 \_\_\_\_\_

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Exhibits Plus Silks